

Gearset has been an **invaluable tool** on Legal & General America's Salesforce journey



Legal & General America is a top 5 life insurance provider in the US. Their mission is to protect American families and their businesses with life insurance.

Size 300+ people

Location Frederick

Industry Life Insurance

Customer since 2020

Gearset was strongly recommended by a Salesforce Platinum Partner

The transformation began in 2019 when LGA brought Silverline on board as a consulting and development partner. In Admin Heather Selton's words, "Their people are great. They know Salesforce best practices and partner with outstanding vendors to make them successful" - one such vendor being Gearset.

"We invest time and resources to develop solutions. Why risk the project by not having good tools to complete the delivery?"

Working with Silverline, LGA envisioned improvements to their Salesforce processes for end-users, as well as ongoing customization of their own internal DevOps processes. They knew they needed the right tools to be successful given their technical and operational requirements.

Gearset saves time and gives peace of mind

Heather is confident in the processes they've built and the tools they're using - that wasn't the case before. She draws attention to the validation and scheduling features: particularly the ability to package, validate, and schedule changes overnight. She loves being a Salesforce Administrator and speeding up business delivery processes, but Gearset has given her back some invaluable time to spend with her family.

It's important to Heather that LGA runs a smooth DevOps process. Less time spent on this part of her work gives her more time to contribute to other projects that make life easier for users. And the time savings help her drive revenue.

"Even the most mundane things can be cool if a company takes the time to delight its users. I'm delighted by Gearset."

 **393**
Comparisons

 **151**
Deployments

 **2,856**
CI job runs

"Our **consultants recommended Gearset** to us because they knew we would ultimately be more successful in our DevOps processes."

Heather Shelton, Salesforce Administrator at Legal & General America